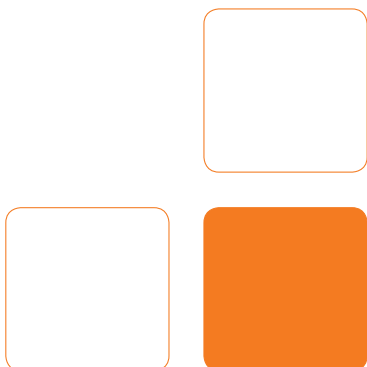




Microsoft
CERTIFIED
Partner

Xface 
Your Success. Our Pride.



Make sure...

Make sure your partner truly understands retail

It may sound odd, but in a retail IT system, the IT part isn't the most important.

What really counts is how well your chosen supplier is able to match his offering to your need.

That's 'his offering, your need' – not the other way round. There's no such thing as one size fits all, and once you get beyond the basic specification of a system that will work in a retail environment, an in-depth understanding of your needs is crucial.

At Xface, we're 100% dedicated to retail. It's our background and our passion. So you get focused expertise, short learning curves and people who speak your language – fluently.

Make sure your supplier knows what he's selling

In simple terms, you need powerful reporting tools, instant access to information and a reassurance that the data you're using is absolutely accurate.

You need an IT solution that will help streamline your operations so that you can build a more efficient, profitable business.

Now, no two retail businesses are exactly alike, but most can benefit from investment by Microsoft® in retail systems. As Microsoft certified retail IT specialists, we offer three Microsoft Dynamics™ solutions:

Microsoft Dynamics RMS

Microsoft Dynamics Retail Management System (RMS) is an easy-to-use, affordable way to automate your stores. This powerful retail software package runs on personal computers and helps you manage a wide range of store operations and customer marketing tasks, from point-of-sale to employee management.

RMS is quick and easy to set up. It can be tailored to suit the way your company works, tracking the information you want to see about your customers, stock and suppliers.

Microsoft Dynamics CRM

This all-new customer relationship management (CRM) system gives every customer-facing employee the information they need. With Microsoft CRM, you can create a centralised repository of customer data that sits neatly alongside Microsoft Office and Microsoft Office Outlook – the applications your employees probably use every day.

From Outlook, employees access Microsoft CRM sales, marketing, and customer service modules to make sales decisions, market products, solve problems, and get strategic views of the business.

"Xface advised us upon what we needed and provided us with the most cost-effective package that not only met our immediate requirements, but also our future ones."

Justine Tomlinson, Operations Manager
Legends of Football

Microsoft Dynamics AX

Microsoft Dynamics AX is an adaptable business-management solution that enables you and your people to make business decisions with confidence. Multi-language, multicurrency Enterprise Resource Planning (ERP) sounds complex, but actually uses a familiar working environment to help lower learning barriers and allow users to focus less on technology and more on their business goals.

Make sure your solution does what you want it to do

Microsoft products are an excellent starting point. But in order to get the most out of your investment, you need a full solution - one that seamlessly integrates with your existing systems and hardware infrastructure.

Unique customisation

We are the first Microsoft Certified solution provider in the retail space to integrate MS RMS, MS Dynamics CRM and MS Dynamics AX using RmsTalk. This affordable, easy-to-implement package means increased functionality and a quicker, more cost-effective method of business data transfer. It also integrates RMS with your legacy packages without additional costs.

Business Intelligence for Retail

We can integrate all your data sources into a complete solution for Business Intelligence, including KPI dashboards, data mining and multi-dimensional reporting.

Chip & Pin Services

Xface has partnered with YES-PAY Emboss to integrate Chip & PIN services with Microsoft Retail Management System. The product is very flexible and uses broadband for secure transactions.

Peripherals

Partnered with PC-POS, we supply all peripheral devices - including Chip & PIN devices, receipt printers, label printers, servers, and touch screen monitors - from brands designed to suit the particular needs of the retail environment.

Make sure you get the support you deserve

We offer a Managed Network Service, designed to help businesses who want flexible technical support for both hardware and software.

Subscription-based Support Service

Xface will manage your network while you manage your business, providing you with regular monitoring, maintenance and protection of essential business technology via a monthly pay-as-you-go package. In addition, we offer a separate flexible support service specifically designed for the Microsoft Dynamics product range.

Make sure you don't pay too much - or too little

Nobody likes to pay too much for anything. But cut corners or scrimp on deciding what you need – not just now, but over time - and you could find your cheap solution is an expensive millstone.

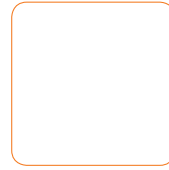
At Xface, we'll take the time and trouble to go into every detail of your plans and aspirations. We know that if we get it right for you the first time, chances are we'll have the opportunity to get it right again in the future.

Make sure your chosen partner can do all this:

- Apply specialist retail experience and expertise to identify your business requirements
- Specify the right Microsoft software and additional hardware combination
- Offer unique customisation services using RmsTalk
- Supply a uniquely-tailored, cost-effective solution
- Perform smooth implementation with minimal business disruption
- Provide flexible technical support post-sale, through an ongoing Managed Network Service

"Because we didn't have any previous experience in the retail industry, we wanted a system that would help us with every facet of the business. Xface was offering one of the best packages and all the functions are generic to Microsoft. I personally didn't want anything complicated and this is so easy, so simple to move around in. The system has proved to be a huge benefit already and we wouldn't know what we have in stock or how items are performing without it. What's more, you don't need an IT or a retail background to use it."

Mrs. Amanda Teillet, Owner
GuiliGuili, Penarth



To learn more about Xface and our IT solutions for retail, visit www.xface.co.uk or call **+44 (0) 208 668 6688**.

